Meeting and Discussion Skills

1

Interrupting and seeking clarification







Warming Up



Conversation

Arthur is a sales manager. He will be on vacation the next several weeks. He holds a meeting with other staff members to delegate his duties while he is away.





delegate (verb) responsibilities get through administration (admin) human resources (H.R.)

Step 1

Read the conversation on the following page.

Interrupting and Seeking Clarification

Arthur: Alright everybody, There are several jobs that need doing while I'm away. First of all, I won't be able to attend the monthly staff meeting.

Rob: Sorry to interrupt, but when are you leaving?

Arthur: Monday morning. Anyway, uh . . . can somebody send out an email to marketing, human resources and administration to remind them about the meeting? Rob? And Linda, I'd like you to . . .

Rob: Excuse me, did you say marketing, admin and sales?

- **Arthur**: Actually, not sales, but H.R. As *I* was saying, Linda, I need you to send that email that we talked about earlier. I need that done before the presentation in June.
- Linda: Do you mean the Carlton email? What details do I need to include?
- Arthur: Yeah, that one. If you don't mind, can I talk to you about the details later? I need to get through this list.

Linda: Sure.



Answer the following questions.

- 1. What is Arthur going to miss while he is away?
- 2. What is Rob going to do for Arthur?
- 3. What is Linda going to do for Arthur?

Step 3

Practice the conversation with your partner.

Speaking Tips

Use these expressions to return to a previous topic: *Anyway*, . . . *As I was saying*, . . .

Culture Questions

Question: Is it rude to interrupt superiors or colleagues?

Answer:

In English interrupting superiors and colleagues is accepted and even expected. The goal is exchanging information efficiently.

1 - Interrupting And Seeking Clarification

Skill Focus



Read the following expressions and examples.



example one

- A: We need to increase production by 15% to meet our targets but that will be...
- B: Sorry to interrupt, but did you say we need to increase by 50%?
- A: No, actually, 15%. Anyway, as I was saying, that will be difficult without increasing labor costs. Anyway, the third thing is . . .

example two

- A: Also, we have to change our pricing to reflect market changes.
- B: Excuse me, but could you explain that in more detail?
- A: If you don't mind, I'd like to come back to that later. Anyway, the third thing is . . .